



TABLE OF CONTENTS

- 4 Letter from the CEO
- 6 About Juma
- 12 It Starts with a Job: The Social Enterprise
- 16 The Year in Numbers
- 18 YouthConnect: Connecting Youth to Jobs and Careers
- 22 Pathways: Connecting Youth to College
- **26** Financials
- 28 Board Members and Staff
- 32 Supporters

A NOTE FROM ADRIANE

Juma means work* and, for many of us, Juma also means change**
—and 2017 was no exception.

In early 2017, we embarked on a strategic planning process that set us on our course to serve more youth and serve them better. In many ways, our strategy is a reflection of the organic evolution of the organization. As we began to expand our social enterprises in 2012, we led with the principle that we would seek to understand the communities we were operating in, learn who most needed our jobs, and then determine how best to serve those youth.

After expanding across the country, we recognized that more than two-thirds of the youth we were employing had been out of work and out of school when they found Juma, and only one-third were in high school actively pursuing a path to college. We were experiencing unprecedented demand from companies who wanted to offer our youth permanent employment after they worked with Juma—enabling us to build a model encouraging employment and continued education, financial stability and career development. We are recognizing that for our young people, work is not an optional aside to education. For most,

it is the necessary foundation to getting through it. And Juma, through our social enterprise, is uniquely positioned to help connect these youth to their future careers.

In late 2017, our board of directors approved a five-year strategic plan to grow and deepen our impact through expansion of the YouthConnect program, with the vision that all youth will have the opportunity to succeed and thrive in a job market that is inclusive, equitable and diverse. In December, I was named Juma's 4th CEO, passionate about the opportunity to see this vision come to life for the thousands of youth we serve.

2017 was a year of change, but also one of opportunity. Thank you for helping us Make Possible, Possible for our youth.



Warmly,

Adriane Armstrong, CEO

^{&#}x27; Juma: Noun/joo-ma/ 'Work' in multiple African dialects.

^{**}Refers to the publication 'Changing Lives, Changing Times,' a retrospective of Juma's first decade as a social enterprise and youth development innovator, 2003

We believe in the power of work and the potential of young people

THE PROBLEM

Today, too many young people want to work but lack the education, skills, and confidence they need to get and keep a job. Unless someone gives them a chance, they will remain trapped in a cycle of poverty.

The stakes are high—youth who are not connected to a career pathway by age 25 will likely face a lifetime of struggle with a high risk of unemployment, poverty, and homelessness. This is projected to cost the economy \$93 billion annually in lost revenue and increased use of social services.

WHAT WE DO

Juma is a nonprofit social enterprise that operates businesses with the purpose of employing young people. We make sure they EARN a paycheck, LEARN to manage their money and gain essential skills like responsibility, teamwork and how to communicate in the workplace. Ultimately, we CONNECT them to their next job and set them on a path to a career.

WHO WE SERVE

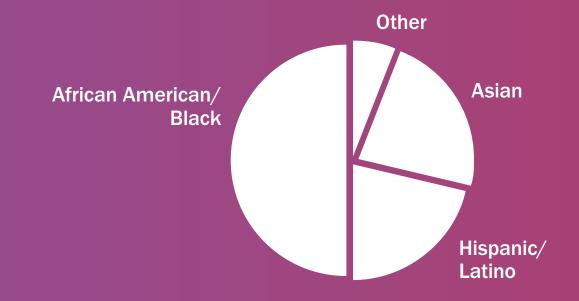
Our YouthConnect program focuses on low-income transition-aged youth (ages 16-24), who are at risk of disconnection from school and work. Referred to as Opportunity Youth, many of these young people grew up in poverty, have a history with foster care or juvenile justice, and have experienced significant trauma. As a result, they face a multitude of barriers to employment.

35% have been involved in Foster Care system

29%
have been Involved in Juvenile or Criminal Justice system

38% have experienced temporary housing or homelessness in the past year

97% are low income





OUR MODEL

Juma's YouthConnect program is centered around our unique Earn, Learn, Connect model, which provides youth with a pathway toward a career and economic stability.



OUR MISSION AND VISION

Juma strives to break the cycle of poverty by paving the way to work, education, and financial capability for youth across America.

Our vision is that all young people have the opportunity to succeed, advance and thrive in the career of their choice, competing in a job market that is inclusive, equitable, and diverse.



It starts with a job: THE SOCIAL ENTERPRISE

ent em At . pro cor exp

Through our concession businesses in professional sports and entertainment venues, Juma's social enterprise provides meaningful employment experiences to youth from underserved communities.

At Juma, we say that "It Starts With a Job" because the Juma job provides more than just a paycheck. The job at the social enterprise continues to be a powerful training ground where youth gain experience in customer service and sales, and invaluable transferable soft skills such as communication, problem-solving, teamwork and leadership, that will serve them in their future careers.

\$3 million
in earned revenue from
the social enterprise
in 2017

Juma's Enterprise Managers are committed to providing job training and supervision through a youth development lens. This creates a nurturing environment that ensures youth have an adult they can trust and offers youth an opportunity to practice their new skills in a safe place where missteps are treated as opportunities for learning and growth.

For many youth, the Juma program also helps them develop solid interpersonal relationships with fellow co-workers, providing stability and strong bonds that may keep them tethered in an otherwise tough time.

Our social enterprise is precisely what allows us to provide an opportunity for our youth to earn a much needed income as well as a platform for on-the-job learning. In 2017 we employed 1,343 young people who, collectively, earned \$1.4 million in wages and learned, through their job, crucial skills like customer service, money management, professionalism and how to communicate in the workplace.

In addition, the social enterprise continues to be an important source of income for Juma, contributing \$3 million in earned revenue in 2017 to help advance our mission.

2017 also marked the completion of our geographic expansion and replication strategy with the expansion into Texas with five new venues. This growth, coupled with the addition of new venues in the existing sites, increased our total number of social enterprises to over 20. Our goal now is to continue to deepen the enterprise footprint within our six markets, exploring new types of venues and contact opportunities while continuing to increasing the number of shifts and work experience our

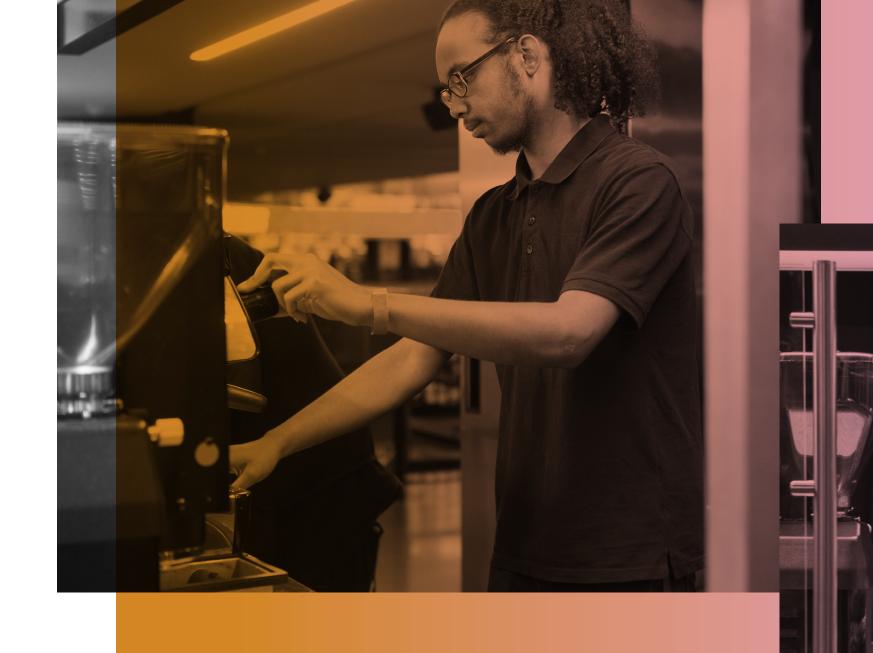
youth are able to gain at Juma.

1,343YOUTH EMPLOYED
IN 2017

STEVEN'S STORY

Before Juma, Steven Torres, a 19-year-old from Sacramento said his family had been dealing with homelessness—or, as he put it, "bouncing around Sacramento"—moving from shelters in South Sacramento to low-income housing in North Highland, where they now live.

Steven, who is of Puerto Rican-African descent and identifies as Afro-Latino, said Juma provided the direction and stability he needed. When he started, he worked as a vendor and cart concessions, but by his second day his Manager suggested trying him out at a coffee cart, where he flourished. Soon after, Steven became a cart lead, managing a team, and later that year he received a Character Award for his "Legendary Work" from our concessionaire partner Legends Hospitality. It was this on-the-job experience that Steven said allowed him to improve his communication skills. He has now enrolled at Sacramento City College and started this Fall.



"[Juma] is more than just a job and a paycheck. We come together as a family."

THE YEAR IN NUMBERS

2017

Social enterprise revenue \$3 million

Youth wages earned \$1.4 million

Youth employed 1,343

Total hours worked 125,000

PATHWAYS PROGRAM



Youth graduated from high school



Youth enrolled in postsecondary education



Youth first-in-family to attend college

YOUTHCONNECT PROGRAM



Youth placed in full-time job and/or re-connected with education



Youth who retained new job 90 days post Juma

SINCE 1993

Low-income Youth Employed 7,200
Social Enterprise Revenue \$34 million
Youth Wages Earned \$9.5 million
Youth Savings, Incentives and Matches Earned \$6.2 million



YouthConnect: CONNECTING YOUTH TO JOBS AND CAREERS

The YouthConnect program is designed to help young people build professional skills and core competencies in customer service, teamwork and communication. Through its strength-based approach, youth who have faced significant challenges already in their life are able gain confidence and a growth mindset, setting themselves up for future employment success as they navigate the transition to a healthy adulthood.

While in the program, youth are supported by a career coach, focused on helping them overcome personal barriers to successful permanent employment. Youth identify and work toward short-term and long-term personal, financial, education, and career goals in an Individual Development Plan (IDP). As part of the IDP, youth are supported to think beyond the next job and set continued learning goals, such as completing a GED, enrolling at a community college, or pursuing a credential that will help them on a pathway to a living wage and economic well-being.

Leveraging the teachable moment of a first paycheck, Juma's financial capability services provide youth the opportunity to instill lifelong money management skills. Under the guidance of Juma's career coach, youth open bank accounts and participate in financial education workshops on topics such as personal money management, budgeting, saving, financial products, credit and debt, and fraud. Youth also receive structured individual financial coaching sessions and match incentives to increase their savings habits.

While in our program, Juma exposes its young people to careers in local high-growth industries such as healthcare, advanced manufacturing, and information technology. We connect them to training pathways that lead to well-paying jobs so they don't end their education too soon and miss out on the economic possibilities now and into the future.

Juma then leverages its relationships with corporate partners to help connect youth to their next job after they complete the program. We set out to find employers who offer their employees first and foremost quality jobs, above-average salaries and robust benefits and, importantly, organizations who value diversity and inclusion. We aim to connect Juma youth to jobs where they have opportunities for further training, education support or subsidies, and a pathway to a livable wage.

To ensure a successful transition into their new job, youth get the support of their career coach during their first 90 days of employment. This first three months are the industry standard for retention success.

In 2017, Juma established 13 national anchor partnerships with corporations such as Starbucks, Amazon, UPS, CVS Health, MOD Pizza, Gap Inc. and Southwest Airlines. Once youth are hired, Juma's Career Coach provides 90 days retention support that takes the form of continued soft skills coaching, help understanding our industry partner's career mobility pathways and strengthened feedback loops with supervisors.

youth secured permanent employment

or enrolled in postsecondary education

92%
were still retained at 90-days-the industry marker for success

"I don't know anyone who has someone like Juma get behind them to help them get where they need to go."

ANTHONY'S STORY

As he prepared to graduate from high school, Anthony, an Oakland native, admitted that he didn't know what was next. He spoke to a guidance counselor who mentioned Juma and decided to give it a try.

At Juma, he worked at sports venues up and down the Bay Area, vending at games for the Oakland A's, the San Francisco Giants, and the 49ers. He also began to explore potential career pathways. Now, through Juma's employer pipeline program, Anthony is working at CVS Health, a job he credits to Juma's extensive preparation.

A Juma mentor coached him on the CVS Health application process, through mock interviews and preparing for an employment assessment. And, if you can't pass the test, you're not allowed to apply again for another six months.

"I wouldn't be where I am right now if Juma hadn't taught me job interview skills," Anthony says. His passion for sports has led him to pursue a career in the sports industry, and he is taking classes in kinesiology at Laney Community College and hopes to get through a sports training or physical therapy program. He plans to leverage the customer service experience he is gaining at his CVS Health job in his future career.

Pathways: CONNECTING YOUTH TO COLLEGE

In 2017 Juma's Youth Development Coordinators worked relentlessly to support 341 youth from Seattle and the Bay area in their journey of being first in their family to attend college. Outside of their hard work in the stadiums, Juma ensured their academic performance stayed on track. They took them on college and career tours, visiting schools and workplaces of our partners to explore and learn about careers, and opening a world of new possibilities for them. Juma's YDCs provided youth with support preparing for their SATs and navigating the complexities of the school application process, and they provided counsel and words of encouragement as the youth were finalizing their personal essays. They explored and discussed financial aid options with their students so they were confident in ability to pay for college. They offered a safe, nurturing environment for these mighty teenagers as they continued their journey toward adulthood.

The Juma Pathways graduating class of 2017 made us very, very proud: 98% of our youth graduated from High School and 95% of them went on to pursue post-secondary education.



MAIAH'S STORY

The story of Maiah's life has been one of resilience in the face of enormous obstacles. As a teenager, Maiah's family moved from California and her large network of extended family to unfamiliar Seattle, over a thousand miles away. She struggled to focus on school as she sought support from a toxic partner who did not prioritize her education. That same year, Maiah lost her close friend Kaylynn who was shot and killed in a tragic act of domestic violence. Only a few months after Kaylynn's death, another tragic turn of fate left Maiah, her Mother, and her two younger sisters homeless. Despite all of the curveballs life threw at her, Maiah kept her eyes on the prize and graduated from Global Connections High School in 2017. Throughout her junior and senior year, Maiah also worked hard at Juma to learn new skills and expand her horizons.

Maiah describes her experience with Juma as more than just a job—it also provided training in customer service, helped build her confidence and social skills, and gave her a chance to become a leader. Through the many tragedies which could have upended her life and priorities, Maiah focused on her future, saving a portion of every paycheck in her Juma sponsored matched college savings account. She knew she would need the funds for her future, and she was right.

This fall Maiah will begin her college education at South Seattle College where she will learn skills in fitness, psychology, and health. She aspires to, someday, own her own health and wellness business where she can help clients to achieve their fitness goals alongside positive self-image for well-rounded mental and physical health.



STATEMENT OF FINANCIAL POSITION

| December 31, 2017 (with comparative totals for 2016) Assets | 2017 | 2016 | |
|--|-----------------|-----------------|--|
| Cash and cash equivalents | \$ 875,428 | \$ 1,887,998 | |
| Grants and contributions receivable, net | 748,559 | 343,530 | |
| Accounts receivable | 147,081 | 118,950 | |
| Investments | 156,043 | 155,189 | |
| Restricted cash | 869,245 | 1,421,841 | |
| Prepaid expenses and other assets | 188,756 | 158,451 | |
| Total assets | \$ 2,985,112 | \$ 4,085,959 | |
| Liabilities and Net Assets | | | |
| Liabilities: | | | |
| Line of credit | \$ 148,012 | | |
| Accounts payable and accrued expenses | 336,989 | \$ 339,770 | |
| Individual development accounts (IDA) | 199,597 | 322,657 | |
| Agency payable | | 143,248 | |
| Deferred revenue | 387,669 | 508,677 | |
| Total current liabilities | 1,072,267 | 1,314,352 | |
| Net Assets: | | | |
| Unrestricted (Note 2) | (82,272) | 421,929 | |
| Temporarily restricted | 1,995,117 | 2,349,678 | |
| Total net assets | 1,912,845 | 2,771,607 | |
| Total liabilites and net assets | \$ 2,985,112 | \$ 4,085,959 | |

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

| Year ended December 31, 2017 (with comparative totals for 2016) | Unrestricted | Temporarily Restricted | 2017 Total | 2016 T otal |
|---|-----------------|---------------------------|-------------------|--------------------|
| Revenues and Support: | | | | |
| Grants and contributions | \$ 1,743,762 | \$ 2,009,926 | \$ 3,753,688 | \$ 3,811,714 |
| Employment projects | 3,108,333 | | 3,018,333 | 3,934,819 |
| Investment income | 1,828 | | 1,828 | 2,702 |
| Special events (net direct expenses of \$133,414 for 2017) | 100,290 | 53,476 | 153,766 | 196,911 |
| Miscellaneous income | 99,900 | | 99,900 | 77,164 |
| Net assets released from restrictions | 2,417,963 | (2,417,963) | - | |
| Total revenues and support | 7,382,076 | (354,561) | 7,027,515 | 8,023,310 |
| Expenses: | | | | |
| Program services | 5,655,389 | | 5,655,389 | 6,411,450 |
| Supporting services: | | | | |
| Management and general | 1,178,527 | | 1,178,527 | 564,298 |
| Fundraising | 1,052,361 | | 1,052,361 | 849,682 |
| Total expenses | 7,886,277 | | 7,886,277 | 7,825,430 |
| Change in Net Assets | (504,201) | (354,561) | (858,762) | 197,880 |
| Net Assets - Beginning of the year | 421,929 | 2,349,678 | 2,771,607 | 2,573,727 |
| Net Assets - End of the year | \$ (82,272) | \$ 1,995,117 | \$ 1,912,845 | \$ 2,771,601 |

BOARD MEMBERS and STAFF (AS OF SEPTEMBER 2018)

NATIONAL BOARD OF DIRECTORS

Scott Garell

Board Chair Independent Consultant, Garell Consulting

Michael Winnick

Board Vice-Chair, Head, Institutional Sales, Charles Schwab Investment Management

Sylvia Harris

Board Secretary Corporate Counsel, The Clorox Company

Arthur Johnson

Board Treasurer Vice President, Strategy, Corporate Development and Global Partnerships, Twilio

Keith Belling

Founder and Chairman, popchips

Jamie Brandt

Vice President, Ticketing and Premium Services, San Francisco 49ers

Dan Briskin

Vice President, Human Services, One Medical Group

Lulue Burton

Juma Alumna, University Relations Manager, Cruise Automation

Paul Clemmons

Principal, Deloitte

Karen Dielman

Consultant, Dielman Consultants

Maisie Ganzler

Chief Strategy and Brand Officer, Bon Appetit Management Company

Carolyn Holt

Educator, Community Volunteer and Fundraiser

Christopher Lee

Vice President, Head of Sponsorships, US Bank

Patrice Martin

Co-founder, IDEO.org

Gail Moody-Byrd

Senior Director, Head of Digital Governance, Performance and Optimization, SAP Experience

Ali Pace

Customer Success Manager, LinkedIn

Jason Pearl

Senior Vice President, Business Development, San Francisco Giants

Jane Thornton

Retired, Community Volunteer

Kim Vu

Senior Vice President, Enterprise Business and Community Engagement, Bank of America

Steve Wolfe

Co-Founder, Growth Street Partners

Erika Wright

Vice President, Louisiana— Global Philanthropy, JP Morgan Chase and Co.

BOARD EMERITUS

Ara Chackerian

Board Chair Emeritus

Mei Chen

Board Chair Emeritus

Jenny Flores

Board Chair Emeritus

Andy Scott

Board Chair Emeritus

Doug Barry

Colleen Cassity

David Corey

Dan Henkle

Anne Pedrero

Amy Schioldager

Thurman White

ATLANTA ADVISORY BOARD

Frankie L. Atwater

Director of Housing and Community Development Department, Fulton Count

Cecilia R. Bailey

Financial Education Manager, Corporate Community Affairs, Regions Bank

Lindsay T. Edwards

Vice President, J.P. Morga Private Bank

Mussettee H. Hill

Senior Youth Services Coordinator, Human Services Department, DeKalb County

Terrance Evans

Chief Executive Officer, JFACTS

Tiffany Kirk

Vice President—Georgia/ South Carolina, Community Affairs Manager, Regions Bank

Devyon Johnson

luma Atlanta Alumni, Supervisor, UPS

Shakita Chester

Vice President, Community Development Manager, SunTrust Bank

Dr. Bryant T. Mark

Founding Director and
Principal Trainer, The
National Training Institut
on Race and Equity,
Morehouse College
Professor

B. Michael Marino

Managing Director and SE Market Manager, J.P. Morgan Private Bank

Derrick A. Pope

President and Managing Director, The Arc of Justic Institute

Dr. Chalonda Smith

President, Innovative Management Consulting

HOUSTON ADVISORY BOARD

LaMecia Butler

Principal, GEM Legacy Management, LLC

Lindsey Cooksen

Vice President, Private Wealth Advisor at Morgan Stanley Private Wealth Management

Kris Satterthwaite

Sales Director, Red River Operation, Cisco Systems

Rene Solis

Vice President of Emerging Public Initiatives BakerRipley

SACRAMENTO ADVISORY BOARD

Talia Shani Kaufman

Board Chair, Executive Director, Metro Chambe Foundation

Tim Aldinger

Director of Workforce Development Services, Foundation for Californi Community Colleges

Erica Kashiri

Director, Workforce
Development, Office of
Mayor Darrell Steinberg

Jim Keddy

Founder, Jim Keddy Consulting

BOARD MEMBERS and STAFF (AS OF SEPTEMBER 2018)

Lori A. Rianda

Senior Vice President. Bank of America

Jay Schenirer

Sacramento City Council

Scott Syphax

Chairman and CEO. The Nehemiah Companies

Justin Valentine

Credit Analyst, Bank of the West

Leandro Vicuna

Sr. Lead Fiduciary Officer, Wealth Management VP, Bank of the West

SAN JOSE ADVISORY BOARD

Jamie Brandt

Vice President, Ticketing and Premium Services, San Francisco 49ers

Michelle Brega

Vice President, Community Development Regional Manager, US Bank

Laureen Heinz

Senior Manager, Deloitte

Ana Lukner

Managing Director, **ABC Silicon Valley**

Matt Nesper

Market Executive—Silicon Valley Business Banking, Bank of America Merrill Lynch

Iris Sagi

Associate Director Silicon Valley, Jewish National Fund

SEATTLE ADVISORY BOARD

Laurie Tempest

Board Chair Corporate Responsibility Senior Manager, PricewaterhouseCoopers

Saunjah Powell-Pointer

Board Co-Chair Global Sourcing Manager, Starbucks

Jason Abner

Marketing Account Supervisor, New Alchemy

Kerry Carter

VP of Business Operations. Atavus Football

Kristin Economo

Director, Center for Working Adults, Seattle College District

Tracey Finnigan

Finance Manager - Investor Relations, Amazon

Sasha Gourevitch

Youth Employment Development Advisor, City of Seattle

Anjelica Jones

Finance Manager, Microsoft

Paul La

Officer, Grants and **Contracts Management** at Bill and Melinda Gates Foundation

Teal Pennebaker

Corporate Communications. Amazon

Tuyen Tran

Juma Seattle Alumna. **Current UW Undergraduate** Student

Kim Vu

Senior Vice President. Enterprise Business and Community Engagement, Bank of America

EXECUTIVE TEAM

Adriane Gamble Armstrong

Chief Executive Officer

Mark Breimhorst

Chief Operations and Finance Officer

Richard Martinez

Chief of Social Enterprise

Heather Saunders

Chief Development Officer

NATIONAL LEADERSHIP TEAM

Alexis Gunn

Houston Site Director

Robert Lewis

Atlanta Site Director

Mason Moore

Seattle Executive Director

Stephen Norris

Sacramento Development Director

Kendra O'Donoghue

San Jose Site Director

Lindsey Coonan

Director of Strategic Partnerships

Tara DeRosa

Director of Institutional Giving

Lucia Fernandez-Palacios

Director of Marketing

Noah Halton

National Program Director

Cassandra Yee

Director of Operations

Alvin Yu

Director of Venue Operations

STAFF

Mandy Lew

David Miller

Fira Ostrovsky

Michael Rivera

Sanobar Saian

Irina Samoylovich

Khushpreet Sran

Jommel Terrado

Eli Friedman-Heiman

Alyshia Jackson

DeAsia Martin

Sharon Rowell

HOUSTON

Dollie Adams

Marvis Huff

Mayra Torres

Kellv Yu

ATLANTA

Jasenia Quintana

Kimberly Martinez

SAN FRANCISCO & HQ

Lynn Adesko **Daniel Pryor Abdiel Cerrud** Claire Wheeler Samuel Erwin **SAN JOSE** Miranda Esparza Daisy Lozano Kevin Guzman Mary Lazar Wendy Lee

SEATTLE

Lainie Farmer Lauren Gooch William Guardia **Taylor Latham** Taylor O'Leary Cooper Phillips **Damaris Tapia Torres**

Jesus Rojas-Cazares Erick Tlazalo Kristen Vellinger

SACRAMENTO

Donna Franklin

Francis Poole

Maxwell Thorne

SUPPORTERS

IN-KIND DONATIONS

Alaska Airlines Arista Winerv

Atlanta Fulton Family Connection

Bartell Drugs BH Group

Bon Appetit

Carolyn and Kevin Holt

Chervl Woodford and Almond Goduti

Cisco Brewery

CREAM **Esther Steinman**

Eve of the Needle Winery

Flywheel Sports

Frank Summerlin Hale Mary Wines

Hotel Monaco

Hotel Motif

Lambert Bridge Winery Laurie and Kevin Tempest

Man Crates

Michael and Adriane Armstrong

Michael Bauer Mike Winnick

Michael and Tory Winnick

P. Harrell Wines Paul La

Peddler Brewing Company

Peet's Coffee

Presidio Golf Course

ReachNow

Rocket Vodka

San Francisco 49ers

San Francisco Ballet

San Francisco Giants San Francisco Opera

Seattle Mariners

Seattle Sounders Seattle Storm

Sharks Foundation

Shearwater Excursions

Smuin Ballet

Starbucks

Steve and Kim Goerth

Terlato Wines

The Proprietors Bar and Table Tracey and Quinn Finnegan Valerie and Peter McHugh Vock and Vintage

PRO-BONO

Ad2SF

ChannelOne Media Derrick Alexander Pope, J.D.

Edelman Gap Inc.

J Walter Thompson San Francisco

Mighty Hive

Morrison & Foerster Monitor Deloitte

WizeHive

\$100.000+

Bank of America Foundation Citi Foundation

City of Seattle

Gap Foundation Kresge Foundation

Oakland Fund for Children and Youth (OFCY)

REDF

San Francisco Department of Children. Youth and their Families (DCYF)

\$50.000 to \$99.999

American Honda Foundation **Draper Richards Kaplan Foundation Educate Now!** Genentech Foundation Horace W. Goldsmith Foundation

Kimball Foundation Northwest Area Foundation

Walter & Elise Haas Fund Walter S. Johnson Foundation

\$25,000 to \$49,999

Bank of the West BlackRock

Charles Schwab Bank

Fossil Group

Fulton County Government

Jenesis Group

M.J. Murdock Charitable Trust

Ouest Foundation

Silicon Valley Community Foundation

Starbucks Foundation

State Street Foundation

Union Bank **US Bank**

Wells Fargo

Deloitte

Workforce Development Council -King County

\$10,000 - \$24,999

America's Promise Alliance **Bravo Foundation** Campbell Foundation Carolyn and Kevin Holt Costco Charitable Giving

Dignity Health

Dodge and Cox Funds Doug and Kristen Edwards **Eucalyptus Foundation**

Friedman Family Foundation

German Protestant Orphan Asylum Association Foundation

GI Partners

Harvest Foundation **Hoglund Foundation** John R. Cahill Fund Kasina Youth Foundation

Lvnda Weinman

Oracle

Robert and Dana Emery

Salesforce

San Diego Housing Commission (SDHC)

State Farm

The Lee and Perry Smith Fund The Norcliffe Foundation

Vanderbilt University Walther Foundation Wells Fargo Foundation

\$5,000 to \$9,999

Adam Goldenberg Amazon

Anne and Robert Pedrero Avison Young

Barrios Trust

Chervl Woodford and Almond Goduti Comerica Bank

Danny Briskin Donna and Alex Vock

First Republic Bank

Harbor Point Charitable Foundation

HSBC King County Human Services Bus

Ticket Program James and Lisa White

Jamie Brandt Jason and Nachele Pearl

Joseph Pedott Perpetual **Endowment Trust**

Justin McBaine Keith Belling LinkedIn

Michael and Tory Winnick

Michael and Polly Wong Paul Clemmons

Regions Bank Scott and Erika Garell

Sidney Stern Memorial Trust

Stanley S. Langendorf Foundation The Kelly Foundation

The Medina Foundation Thurman and Fileen White

TJX Foundation

United Way of King County UPS

\$1.000 to \$4.999

ABC Silicon Valley Inc. Adriane and Michael Armstrong

Alan Morcos Amy Schioldager

Arthur and Nicole Johnson

Barry Rosenberg BBVA Compass Foundation

Bill and Melinda Gates Foundation Bivium Capital Partners

Borbon, Inc. Brad Andrews and Shaun Cordes

Brighton Jones Carol and David Shea

Charlie and Karen Couric Chris and Donna Paisley Christie Hoyle

City of New Orleans Colin and Jennifer Cooper

Colleen Chan Dan James

Daniel and Nancy Katz David and Amy Smolen

David ibnAle and Mollie Ricker

David Myers

Dina and Scott Smith

Don Rosenthal Dorothy Torresi

Doug and Leslie Barry **Emily Bailard** Eric Bischof

Gail Moody-Byrd Google

Jason and Danielle Trimiew

Jenna Chen

Jeronimo Martin and Upekkha

Murdaya Jim Schorr

Joe Miller and Leslie Mann John Denning and Paula Vlamings

Kate Jackson Hobbs Kelvin Lee

Ken and Jackie Broad Ken and Jennifer Kroner

Kerri Folmer Kim T. Vu

Laureen Heinz and Phil Hidalgo Laurie and Kevin Tempest Linda and Tom Blackwell

Liora and Levy Gerzberg Family

Foundation Mary Huber

Mei and Herald Chen Melissa Morales Middlebury College

MOD Pizza Morrison and Foerster Foundation

Muni Fry Orla O'Hara and Marc Tanenbaum Patrice Martin and Nathan Wilson Patrick and Jill Sherwood

PricewaterhouseCoopers

Roberta McConnell Sally and Brian Chess San Francisco 49ers

San Jose Water Company Sarah Lutz and John van Rens

Sauniah Powell-Pointer Scott and Julia Tomtania

Shadan and Braden More

Skip Folds Stephanie Wakefield

Peet's Coffee and Tea

Stephen Lockhart and Karen Bals Steven McIntosh and Sonia Fowlks

McIntosh Susan and Chris Leupold Susan and Geoff O'Neill

Tina Phillips Uber

Paul La

Vulcan Inc Willie and Peggy Alford Windermere Foundation

Yvonne and Michael Derse \$500 to \$999

Aaron Allbrooks Anthony and Mary Bourke

Barbara and Robert Smith

Bay City Capital Beatrice Liang

Craig Etlin and Leslie Gordon Dan Johnston

Dan Klein David Ketsdever

David Tempest and Kathy Tempest TeKolste

Diane and Paul Lowrey **Etzerson Philitas** Eva Riiser

Evan Meagher Frank Summerlin

J. Philip and Jennifer DiNapoli

Foundation

Jaime Williams Jason Petrait

Jerry Katz Jim Borden

Joanna and Jeremy Brewer

John Loftus

Julie and Chuck Wulf Julie Averill

Julie Brush Kate Scarpa

Kathleen Volpe and Michael Shaner

Ken Thames Larissa Acosta Lawrence Lustig

Lucia Fernandez-Palacios and Matt Davis

Maisie Ganzler Mandela Schumacher-Hodge

Marc Spencer Marcus and Alix Fagersten

Mark and Kerri Lehmann Meagan Holden

Michael George Michelle Banks

Molly Hauser Nancy and Todd Hooper

Natasha Fatheree Noah Goldberg and Linda Frey

Paula Harrell Rebecca Marino Rebecca Scherzer

Richard Martinez Ronald Wagner

Stephen Cote Sumeet Aimani

Stan Clark

Suzanne Brais Sylvia Harris

33

SUPPORTERS

\$500 to \$999 cont'd

Taly Katz Teal Pennebaker and Bennett Blodgett Tracey and Quinn Finnigan Veronica and Mario Zitella Walt and Kimberly Schmidt

William Greathouse Zachary Blume

\$250 to \$499

AmazonSmile Amber DeJong

Andrew and Jane Greenthal Annie and David Rollyson

Annie Mendenhall

Balfoure Brenes Brian Patterson

CAL Insurance and Associates

Carolyn Bernstein Casev Matson

Catherine Morrison

Charles and Dara Schnee

Chelsea and Kyle Victor

Colleen Kiyonaga Dave Gulezian

Debbie McCov

Deborah and John Carey

Dennis Driver

Diana Dolores Valle

Eric Greenberg

Gerry and Nancy Miyazaki

Gregg Meglic **Howard Buford** Jennifer Savage

Jonathan Krause

34

Julie Kiyonaga and Andrew Law

Kamela Peart Karen Dielman

Kathy and Steve Lasota Ken and Tammy Bagchi

Kira Thorien Kristine Boyden Lena Robinson

Lindsav Lee Maci Peterson

Maria Luisa Fernandez-Palacios

Mary Megan Peer Michael Crair

Michele Davenport Michele Sconiers

Mildred Chackerian

Nana Yaw Nicole Gallant

Nikki Lasley Pedro Mascaro

Penelope Cooper

Rebecca and Ralph Clark

Renae Griffin Rhona O'Leary

Sasha Gourevitch

Scott Leber

Sherrie Littleiohn Steve Ellenberg

Susan Orenstein Theresa Lepow

Tom Chokel

Victoria and Christopher Harris

Wanda Cole-Frieman Whitney Hooper

Yomara Naiden

Up to \$250 Aaron Freedman Abby Kirchofer Abigail Gallop

Adam Cavers

Adam McGuirk Adam Pekale

Adrianna Samaniego

Agnes Ansay Aimee Davhoff Alberto Aroeste Alex Alvarado Alex Alvarez Jr.

Alex Bernstein and Sonia Daccarett

Alex Paul

Alexis Green and Kazibi Gildenhuvs

Alexis Sullivan Alice Sholler

Alicia and Aaron Wilson

Allen Jonathan Allison Peterson Alvssa Hochman Amy Huson Ana Ashby Ana Biegert

Andrew and Yelda Moers

Andrea Barberi Andrew Diamond

Ann Martin

Ann Stowe

Anna Mathai

Annie Hatch

Anthony Cruz

Anthony Rodriguez

Anthony Rucker

April Gubatina

Angelee Andorfer-Lopez Anita Jesena Ann Cohen

and Paul Donaldson Catherine Campos Cathy Hastie Cecil Plummer Cedric Ross Ceilidh Erickson

Ashleigh Mayros Ashlev Holt Ashley Wells

Azaian Cagalingan Baba and Tade Mallum

Barbara Herz Barbara Wilson Ben Deutsch Benjamin Stein Beth Falcone

BJ Bell

Billy Manning

Blair Becker and Andrea Alegrett

Bradlev Hertz **Brady Haugh** Breauna Crumpler

Brian and Grace Aviles

Brian Martin and Bradley Phifer

Brittan Schwartz and Brian Roginski Caitlin Russell Camilo Cabrera Candice Henderson Carl Edwards Carol Wright

Carolyn and Fred Corey

Carrie Bryant Carrie Muravama Cassandra Convers

Catherine Andresen Donaldson

Charles Sims

Cheryl Smith Elise Condie Elizabeth Boyd **Christine Matheney** Erasmo Guerra **Christine Morris** Eric Jensen **Christine Saunders** Eric Thompson **Christopher Ouale** Erik Collier Cindy and Rich Costanzo Erika Wright Claire Korolchuk Esteban Ferrey Esther Steinman Claire Markham Claire Wheeler Eva Strnad Clare Hasler Eve Saltman Ezera Raymond Faith Wilson-Grove

Clare Trimbur Connor Wakavama **Corey Harris** Corri Mattli **Crystal Patterson**

Cynthia Sugawara

Dale and Iris Garell Daniel Norton

Danielle Miyazaki Danielle Moore

Danilo Torres

Chris Holt

Danny Allen Darlene Ferrev Darlene Germino Darnell Rudolph

Darryl Trimiew

David and Lisa Wolfe David Boehle

David Chen David Grossman **David Levine**

Deborah Lustig Deborah Reynolds

Deborah Thorpe Denise Williams

Derek Simmons-Tobias

Diana Contreras Dilip Aidasani Diuna Benson Drew Gordon **Dustin Albertson Dwyane Wilson**

Janet Uribe Janette Hernandez Jason Brown Jason Pelavo Jawondolyn Harris Jeanine Henry Jeff Tuibeo Jeffrev Harris Jeffrey Oropeza Jenna Fugate Jennifer Pileggi Jennifer Randle Jenny Fong Jeremy Webb Jessica Moffett Jillian Kilby Jimmy Fan

Joanna Ferrev Jody Bissinbird Joe Schwartz Joe Theisen

Joshua Ferrev

Joshua Smith

Joyce Bichler

Julia Clements

Julie DiRoma

Julie Lewis

Julie Ruvolo

Justin Meier

Kara York

Kahina Van Dyke

Katherine Herz

Kaitlyn Van Arsdell

Karineh Khachatourian

Kate and Nathan Smith

Joshua Rai

John and Michelle Battelle Jolinda and Ken Gladstein

Jonathan Farmer Jonathan Stern Jordan Wheeler Joseph Buckley Joseph Dashiell

Guy Sproles Haleigh Sinkewich Harlan Kowitt Hazel Bisou Heather Fralich

Franco and Michelle Finn

Faraz Hussain

Felecia Shaw

Fidel Nmamu

Finley Wise

Garret Voge

Gavle Kludt

Gary Barbaree

Fred Thompson

Galina Melamed

Gerald Kinoshita

Gautam Mulchandani

Gregg Marjorie Vignos

Heather Saunders and

James Oldham

Iris and Ofir Sagi

Howard Simon and Vivien Igra

Isaac Altamirano Ivan Paladin Ivonne Ferrey Jaimie Kusher James Cook James Kelly Janet Boucher

Janet Phan

Kelly Drenner Kelly Hauge Kelly Havens Kenneth Harvey Kenneth Klehr Kenva Thomas **Kerry Carter** Kevin Liu Kevin McGovern Kevin Moran Khalilah Williams Kim Mitchell Kim Walker

Kathleen Charles

Kathleen Sharkey

Kathleen Ingles

Kathleen Jack

Kathy Aubin

Katie Hobson

Kriss Deiglmeier and Samir Tuma Kristen Bartle

Kristi Kiyonaga Kristin Economo Kristin Stewart Kurt Grela Kyra Friedell Lara Deits Lara Henry Laurence Revnolds

Kimbra Wellock

Kourtney Celestine

Laverne Chambers Leslie Lewinter-Suskind and Robert Suskind, M.D.

Lewis Byrd Lisa Knoop Lisa Ralphe

Lisa Sardegna and David Carillo

Lisa Valentin Lloyd Schafer **Loraine Binion** Lori Ann Pope

Luke Quilici

SUPPORTERS

Up to \$250 cont'd

Lulue Burton Lynette Walker Lynn Diodati

Lynne Tempest Mae Gentry

Maegan Buckler

Malcolm Stanley

Marc Blinder

Marcelle Van Beusekom

Margaret Bushnell Margaret Huang

Margaret Hutz

Maria Elena Yuli
Mark Heffenreffer and

Jan Delegande

Jan Dalessandro Mark Sherman

Martha Gershun

Martha Winnick Blue

Mary Hover Mary Lazar

Mary Lou and Edward Win

Mary Lyles Mary Moody Mary Walker

Mason and Amelia Moore

Mason Moss

Matt and Lynn Skirven

Matthew Kerolus
Matty Lynn Barnes

Megan Caldwell

Megan Hover

Michael Heyward

Megan Schumann Melanie Lyons

Melanie Roberts

Merrillyn Chandler

Michael Manning Michele Valenti

Mikaela Binsfeld Mikiko Amagai

Mitchell Pok

Molly Peterson Mona Geller

Monya Behnia

Nancy So Nancy Young

Natalie McCoy Natalie Moore

Nathan Carzon Nathan Thomas

Neftali Velez Nelson Dorvlo

Netta Conyers-Haynes Nicholas Subias

Nicole Orsula
Nicole Singleton
Nida Pellizzer

Nuwan Samaraweera

Oliver Trimiew

Olivia Ley

Pat and Joan Gallagher

Patricia Fong Patrick Davis Paul Adams

Paul and Shari Abzug

Paul Vu

Paula Commerford
Paula Pretlow
Peter Blatman
Peter Tempest

Phyllis and Jerry Briskin

Q Cho

Rachael Gatling

Rachel Collins Randy Zellerbach

Raquel and Kevin Counihan

Rebeka Osborne Renaldo Ferrey Renee Schor

Riccardo and Michelle Gale Rich Hake and Chris Colladay

Richard Wilton Rick Sasner

Ripel Desai Robert and Jane Adler Robert Lewis Jr.

Robyn Oldham Rodney Robinson Roger Ferrey

Ronald and Shoshana Levy

Rony Reingold Roslyn Murray Ross Saunders

Ron Drummond

Ryan Cochran and Sydney Williams

Ryann Whalen

Saamra Mekuria-Grillo

Sam Yang
Sandra Laliberte
Sandra Lawson
Sarah McMahon
Sasha Grimm
Sativah Jones

Scott Cartwright Scott Setrakian Sergio Ferrey Sharon Garell Sharon Zezima Shawn Harmon

Shelley Leong

Shep and Sandra Maher Sherrick Murdoff

Shirmila Cooray

Shravan and Nivedita Goli

Siddarth Cidambi Sophia Djurovic

Stephanie Gunawan

Stephen and Dana Shrager Steve and Andi Thompson

Steve and Kim Goerth

Susan Boiko
Suzanne Towns
Tania Webb
Tanya Firman
Thomas Dobesh
Thomas Gamble
Thomas Hatch
Tiffanie Ihrig
Todd Leber

Torrey and Patricia Fingal

Traci Hill
Tracie Ponder
Tyler Goerth
Vanessa Ohta
Vaughn Hester
Vera and Neno Duplan

Tom Dugan

Vesper Hubbard

Vladimir and Cassandra Bukhin

Walter Hatch
Whitney Hampton

Willard Hatch and Judi Keyser

William Leitsch
William McDougal
Yasmin Hormozi
Yeshihareg Zelele
Zzipper Hack-Asuncion



